



Chatsworth Consulting Group

Carol Vinelli



Carol Vinelli brings over 30 years of experience and business successes to her clients. Her resourceful roll up your sleeves, get it done attitude, coupled with her astute observation skills contribute to the successes of her clients and their tangible measurable achievements. Carol has what it takes to help her clients clarify their focus, declare their intent, set goals, and implement an action plan.

Carol is a graduate of iPEC, the Institute of Professional Empowerment Coaching and she is also trained in the principles of Emotional Intelligence. Carol works with corporate business executives, attorneys, and independent entrepreneurs to help them bring clarity to and move through areas that are preventing them from achieving the successes they envision for themselves and their organizations.

Throughout her career, Carol has been instrumental in motivating others to be confident in their own abilities and to take risks that challenged their comfort zones. As the head of business development for a contract furniture firm, she taught many young designers and architects how to expand their businesses and become more profitable. While her highly developed skills in business analysis, marketing, and communications helped the company recognize over \$70 million in sales in an eight-year period with client retention over 90%, her keen insight into human nature allowed her to assist others in discovering their hidden talents.

Carol's multi-leveled interests and love of adventure have taken her around the globe, at one point to San Paulo, Brazil, where she established two new businesses simultaneously. Carol designed a conversation skills course for Brazilian businessmen in private companies, which became an instant success. Her one-person business mushroomed into a 50-person firm in less than a year. Concurrently, Carol's passion for local art led her to establish a consulting service for young artists. She acted as a mentor and coach, teaching self-confidence and marketing skills to many who never believed they could earn their living pursuing their passion.

A graduate of New York University, Carol received a BA in Psychology and History. She also holds an MBA from Rutgers University, with an emphasis on Marketing and Finance. Carol received her coaching certification from the Institute for Empowerment Coaching (iPEC) and is a member of the International Coach Federation.

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